

FOR IMMEDIATE RELEASE

Americo Announces a New Partnership with Leading Wholesaler, Essendant Inc.

Customers gain the benefit of quick-fill orders, while lowering minimum order quantities with the new alliance

ACWORTH, GEORGIA, June 27, 2018— Americo Manufacturing Company, a leading manufacturer of commercial cleaning products, which include floor pads with Full Cycle technology, hand pads, utility pads, and floor matting, is pleased to announce the new partnership with Essendant, Inc., the leading wholesaler of janitorial and sanitation supplies. Essendant will now carry the Americo line as part of their nationwide fulfillment network.

“Essendant strives to find strong business fit with our partners where the combination of our collective capabilities will serve our customers. We are pleased to welcome Americo Manufacturing into our partner network and offer our customers the quality products they provide,” said Essendant VP, Merchandising Business and Facility Essentials, Jeffrey Bobroff.

The benefits of this new partnership for the reseller will include competitive pricing, and easy access to Americo products. Essendant's nationwide fulfillment network can deliver Americo products to customers across the U.S. within 24-72 hours.

“This is a win-win for Americo and our customer base. Our distributors will receive the same high quality Americo products they are accustomed to, but now with greater flexibility when ordering and access to quick replenishment inventory as needed,” said National Sales Manager of Americo Manufacturing Company, Rusty Heinsman.

For more information, contact your local Essendant or Americo Representative.

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AMERICO ANNOUNCES A NEW PARTNERSHIP WITH RJ SCHINNER COMPANY

About Essendant

Essendant Inc. is a leading national distributor of workplace items, with 2017 net sales of \$5.0 billion. The company provides access to a broad assortment of over 170,000 items, including janitorial and breakroom supplies, technology products, traditional office products, industrial supplies, cut sheet paper products, automotive products and office furniture. Essendant serves a diverse group of customers, including independent resellers, national resellers and e-commerce businesses. The Company's network of distribution centers enables the Company to ship most products overnight to more than ninety percent of the U.S. For more information visit www.essendant.com

About Americo Manufacturing Company

Americo Manufacturing Company is a leading manufacturer of commercial cleaning products, which include Green Seal Certified® floor pads with Full Cycle® technology, hand pads, utility pads, and floor matting. Throughout its 48-year history, Americo has been recognized for innovation and quality as well as a global reach with products currently sold in all 50 states and over 70 countries worldwide. For more information on Americo, visit <http://www.americomfg.com>.

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